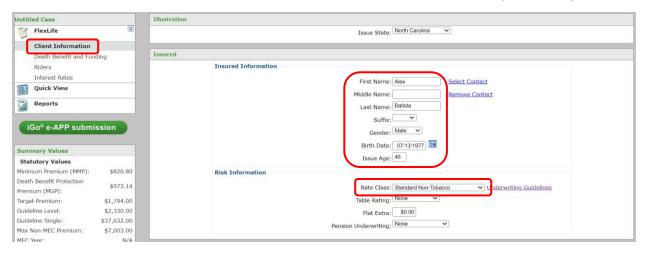
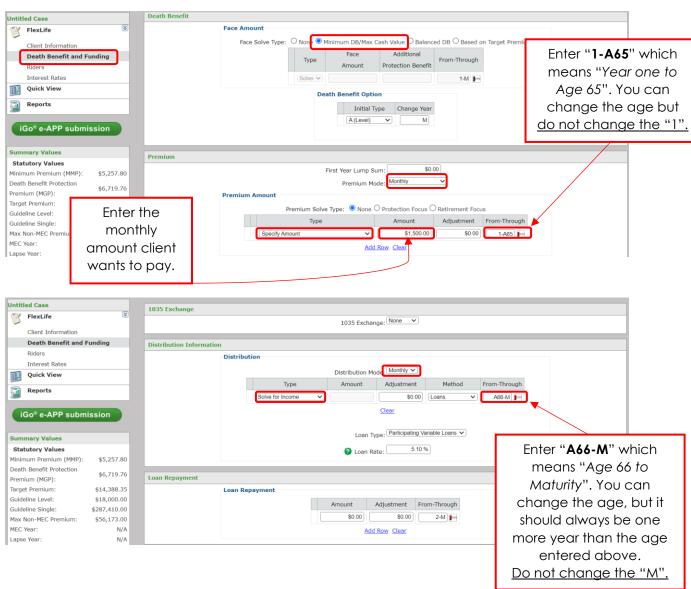
Main Illustrations Screen

- 1. New Illustration
- 2. Pick the State
- 3. Select FlexLife (LSW) "2019 FlexLife (LSW) Indexed Universal Life"

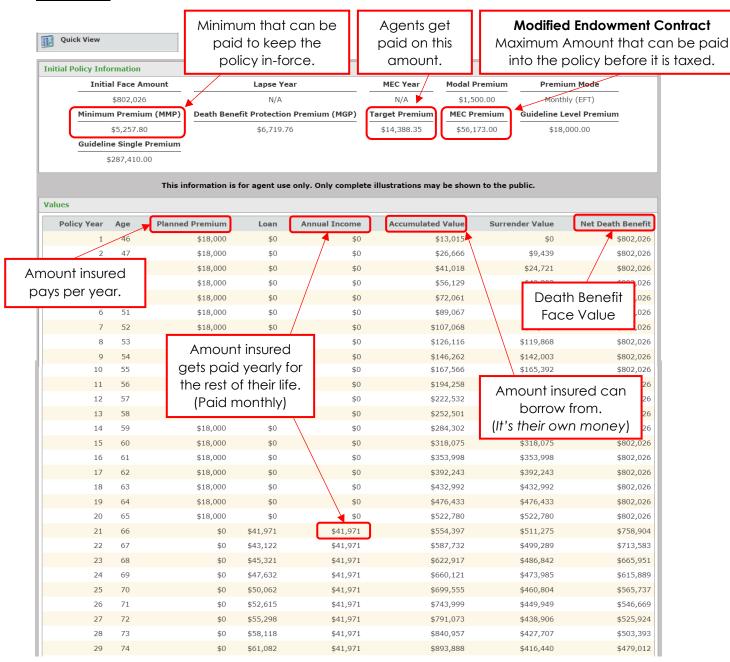
<u>Client Information</u> – Click/select/fill in all of the fields in red and do not change anything else.



Death Benefit and Funding



Quick View



Every line in the table above represents the amount at the **end of the policy year** (not necessarily the insured's age). For example, if the policy was issued in June, then each line represents the current <u>policy year</u> from June to May.

The table is <u>ONLY an illustration</u>, the client has the freedom to do whatever they want during the policy period. For example, they may choose to start getting their annual income at an earlier age (like 60 or 55) or at a later age (like 70 or 75). It should be noted that any deviation from the illustration will affect all future calculations. For example, if they choose to start getting their annual income sooner, then the income will be lower, and if they choose to start getting their income later, then the income will be higher. This should definitely be mentioned to the client.

Make sure to <u>ONLY</u> fill in, select, and/or talk about the fields that I have highlighted in **red** (with the **exception** of the **Target Premium** since that is only for the agent to know). If you have any questions, please let me know.